

THE UNIVERSITY OF NORTH CAROLINA AT GREENSBORO  
The Bryan School of Business and Economics  
Department of Management

\*\*\*This MGT 330 syllabus is SUBJECT TO CHANGE\*\*\*

\*\*\*This MGT 330-01, -02, -02 Honors, -03, -04 syllabus (and the format of this entire Fall 2024 MGT 330 LIVE class) reflect the result of thousands of student suggestions. Thank you to all my students for helping make the class better every semester!

**COURSE NUMBER:** MGT 330

MGT 330-01 MWF 8:00-8:50am- Bryan 128  
MGT 330-02 MWF 9:00-9:50am- Bryan 128  
MGT 330-02H MWF 9:00-9:50am- Bryan 128  
MGT 330-03 MWF 10:00-10:50am- Bryan 128  
MGT 330-04 MWF 11:00-11:50am- Bryan 128

**COURSE TITLE:** The Legal Environment of Business Fall 2024

**CREDITS:** 3

**PREREQUISITES:** Prerequisites: Sophomore standing and Pre/Major in ACCT, BADM, CARS, ECON, ECOS, ENTR, FINC, INTB, ISSC, MKTG, or STHP. or permission of the instructor.

**FOR WHOM PLANNED:** 300 level law course for students majoring in a major in the Bryan School of Business and Economics, the Department of Recreation, Tourism, and Hospitality Management, and students of ALL majors interested in law

**INSTRUCTOR INFORMATION:** Eloise McCain Hassell

<http://eloisehassell.wp.uncg.edu/>

Office: 373 Bryan

Email: [mmhassel@uncg.edu](mailto:mmhassel@uncg.edu)

**\*When you email, please make sure to add MGT 330 (and include your section # of MGT 330) on the subject line of your email**

**(Email messages are checked MWF before 6am/every attempt will be made to respond to Email on the MWF when they were received.)**

Class Email/ Chapter Homework Assignments and Power points/  
Announcements/ Exam study guides/ old exams: [canvas.uncg.edu](https://canvas.uncg.edu) Use your UNCG username and password to log in.

**Office Hours:** MWF 7:00 - 7:25 am (by appointment on MWF only in zoom) / and regular office hours MWF noon- 1pm (& other MWF times by appointment)- in Bryan 373 office

**BULLETIN DESCRIPTION:** 330 The Legal Environment of Business (3:3)

Survey of the legal, political, and ethical environment in which business decisions are made. Antitrust, employment, and consumer laws included. Federal, state, and international laws covered.

## REQUIRED TEXTS/READINGS/REFERENCES:

Required: **LEGAL ENVIRONMENT TODAY 10<sup>th</sup> EDITION W/MINDTAP (LL) By MILLER**

NOTE: This course participates in “**First Day**”, a program managed by the UNCG Bookstore that provides digital course materials to students at a discount. **Required materials have ALREADY been loaded for this course** and can be accessed through Canvas. If you wish to opt out of First Day, you may do so in Canvas under "Course Materials". **If you opt out, you are still responsible for purchasing all required course materials and completing all assignments on time.**

**UNCG First Day Information Link:** <https://bookstore.uncg.edu/first-day/>

**Fall 2024 Student Step by Step instructions on how to login to Cengage MindTap:**

**STUDENTS START HERE-MindTap in Canvas Student Start Strong website**  
[https://www.cengage.com/coursepages/mindtap\\_canvas\\_inclusive\\_access2](https://www.cengage.com/coursepages/mindtap_canvas_inclusive_access2)

When you click on the student page you will notice that it is laid out with a step 1, step 2, and step 3. Step 3 is the student registration and login video for students using MindTap in Canvas. Here is the video on its own.

MindTap on Canvas Registration and Login for Inclusive Access Courses  
<https://play.vidyard.com/CGWqJXkMPDcUV1QuuiZWLo>

### **Please note:**

Four hard copy 10<sup>th</sup> edition MGT 330 textbooks have been placed on closed reserve in Jackson Library: <https://uncg.on.worldcat.org/oclc/1242743477>

AND

**\*Computer (or iPad) with a working Web Cam and reliable internet** (required for MindTap homework and required for online final exam using Respondus Lockdown with Webcam)

**STUDENT LEARNING OUTCOMES:** Upon successful completion of The Legal Environment of Business (MGT 330):

- 1-Comprehend basics concerning the legal, ethical, and international environment in which business function
- 2-Know the basic operation of the Courts, and be able to apply real fact situations to and through the court system while formulating and evaluating possible causes of action and defenses
- 3-Analyze the many ways in which business activities are affected by laws and regulations

4-Identify and apply legal basics concerning: civil law, torts, constitutional law, administrative law, contracts, product liability law, principal/agent law, employment law, antitrust law, securities law, unfair and deceptive trade practices law, landowner liability, and international law

### **THE BRYAN SCHOOL OF BUSINESS AND ECONOMICS' STUDENT LEARNING GOALS:**

Each program within the Bryan School has separate learning goals as listed with the degree program. The essential components of a professional education in business (excluding the B.S. and B.A. in Economics and the B.S. in Consumer, Apparel, and Retail Studies) include common courses for breadth and opportunities for advanced work which provide knowledge depth in the various business disciplines.

These core business programs share the following Mission Statement and common student learning goals:

See: <https://catalog.uncg.edu/business-economics/>

### **IMPACT OF THIS COURSE ON THE PROGRAM STUDENT LEARNING GOALS:**

#### **Critical Decision Making and Knowledge Integration (#1)**

The course requires students to learn the applicable law and then to apply the applicable law using critical thinking to formulate recommendations for subsequent decision making in a business environment.

#### **Ethical Management (#2)**

The course devotes one chapter covering ethics. The course reading includes ethics and the role of business/ sources of ethical issues in business decisions, and making ethical decisions.

#### **Global and Multicultural (#4)**

The course covers one chapter on International law. Included in international law chapter coverage are the following topics: doing business internationally/ regulation of specific business activities internationally/ international dispute resolution and U.S. Laws in a Global context.

### **BRYAN SCHOOL POLICY: THE UNCG Academic Integrity policy**

All UNCG students are expected to comply with the UNCG Honor Policy described at the following web page: <http://academicintegrity.uncg.edu/complete/>

### **BRYAN SCHOOL AI POLICY:**

GAI Academic Integrity Policy (passed by Faculty Senate in Spring 2024): You are expected to follow the University's Academic Integrity Policy. All ideas, text, images, and other content you submit should be appropriately cited when taken, directly or indirectly, from another source. For purposes of this course, use of generative artificial intelligence (GAI) will be treated analogously to assistance from another person. Unauthorized or unacknowledged collaboration, or the presentation of another's work as your own, is a violation of the Academic Integrity Policy. If you are unsure about whether particular uses of GAI tools may be plagiarism, cheating, or another form of academic dishonesty, please reach out to me to discuss it as soon as possible.

### **MGT 330 AI Policy (applies to ALL MGT 330 work/ assignments):**

**Generative AI Prohibited:** The use of generative AI tools like ChatGPT is prohibited for this assignment. All work must be your own original creation. Violations will be considered academic misconduct.

### **BRYAN SCHOOL POLICY: FACULTY & STUDENT GUIDELINES**

Bryan Faculty and students in this course are expected to adhere to the guidelines stated at this link:

<https://bryan.uncg.edu/wp-content/uploads/2023/11/Faculty-and-Student-Guidelines-2018-2019.pdf>

### **Assignments:** (see attached)

Students are responsible for all readings, assigned case briefings (see the chapter homework module to see what cases to brief, assignments on MindTap and other materials assigned in addition to quizzes and exams.

Students should read some daily source of business news. News articles give students a real- world framework for understanding legal concepts and their application.

### **NOT LEGAL ADVICE:**

The information covered on the website (listed above), in its links, in MGT 330 class, in the textbook, in emails from Eloise Hassell or during office hours does NOT constitute legal advice or the giving of a legal opinion. Nothing provided herein should be used as a substitute for the advice of your own legal counsel.

### **ATTENDANCE POLICY:**

**\*Attendance for the ENTIRE class each day is REQUIRED, and will be taken DAILY. Coming in late or leaving early will negate class attendance unless prior written approval, for that day, by the teacher is obtained. Coming in late shows disrespect for the class, and leaving early is disruptive to the entire learning environment. The teacher reserves the right to close the door after the start of the class period, and the door will not be opened for latecomers.**

**A maximum of 5 unexcused absences during the semester is allowed. An absence can be excused ONLY in the following situations: If the student emails me PRIOR to the class and then can produce one of the following for my file:**

- (1) A valid Doctor's note saying the student was too sick to come to class on the scheduled MGT 330 CLASS day, or
- (2) An **immediate** family member has just died or is in a serious medical condition in the hospital and the student's presence at the hospital or funeral is needed by the family (written proof including MGT 330 CLASS date is required).
- (3) Religious Observance Exception

The university allows for a limited number of excused absences each academic year for religious observances required by the faith of the student.

**\*Students must notify instructors at least 5 days in advance of the date of the religious observance and must provide written documentation specifying the nature of the religious observance be specified and the student's participation**

**(including the dates for the missed MGT 330 class(es) must be confirmed in writing by an official of the religious organization.**

\*When appropriate notice is provided by a student, the student can be granted at least two excused absences per academic year under this policy. Any test or assignment that a student would miss due to notice of a required religious observance must be completed in advance of the originally scheduled date of the test or assignment. See:

<https://catalog.uncg.edu/academic-regulations-policies/university-policies/>

**(4) Absences for a UNCG -Sponsored Activities**

Instructors will excuse absences of students for participation in a UNCG-sponsored events under the following conditions:

1. Students who expect to miss one or more class meetings due to participation in University-sponsored activities must:

a. **Notify the instructor(s) in writing with proof given by a UNCG program Administrator that the student will be participating in the UNCG event (must include the name of the student/ dates of MGT 330 class impacted), and the notice is required no later than five class days in advance.**

b. **Students must arrange to complete ALL missed work in advance of the absence.**

Please note: Students who expect to miss more than three class periods in order to participate in University-sponsored activities should inform the instructor at the beginning of the course, and the student will be advised to drop the course.

**\*\*\*Please note: absence that is work-related, due to car problems, traffic backed up, pet escaped or over-sleeping an alarm are not excused.\*\*\***

**\*For EACH unexcused absence beyond the allowed five, ten (10) points will be subtracted from your class participation grade. Signing in for another student on the attendance sheet is an Academic Integrity Code Violation, and signing in then leaving early also counts as an Academic Integrity Code Violation.**

### **Why is attendance required?**

**MGT 330 is the ONLY required law class most of you will take before you graduate. You will be graduating and going into business into an extremely litigious society. Understanding law basics is essential! We will be covering many different substantive areas of law this semester. Each chapter lays a foundation for subsequent chapters. The class is extremely difficult, time consuming, and coming to class prepared is crucial!**

**Do not get behind! If you get behind, you will NOT be able to get caught up. I promise to work harder than any of you to make the class interesting and understandable. YOU must do your part to come prepared, rested, with a positive attitude, prepared and ready to learn!**

MOST/ (if not all) of the exam questions will be pulled from class notes.

Students are responsible for all material covered, or announcements made, in class whether or not they are in attendance. **Power Point class outlines and the work required for each chapter are listed on each chapter's homework module available online in Canvas.** Please print the Power point outlines (3 slides per page as a "handout") for each chapter prior to class and bring to class.

**Class Participation: \*IMPORTANT NOTE\*** Students may be asked to talk very loudly in a large classroom. **A student must be able to be heard and understood (by the teacher for class participation to be recorded/ counted).**

**You will be called on to brief cases. The class has been split into four geographic areas. The four geographic areas are marked on the seating chart.** Please make sure you do all the required readings and briefings for **EVERY CLASS PERIOD** (whether or not your group is assigned that day or not). Your geographic group will be called on to brief the assigned cases (see the homework module for that chapter to see which cases are assigned as per the syllabus. The purpose being to facilitate all members of the class to get practice briefing cases and to maximize class participation. **You will not be required to meet with your group members outside of class unless you choose to create from your group as a study group for exams.** The extent of your own preparation and participation will be reflected in your grade. **\*\*\*Students are required to constructively participate and/or brief cases a minimum of ten (10) times or more during the semester. Failing to be prepared for class will result in a student getting a minus on their seating chart which result in the student being required to talk twenty (20)/ per each time unprepared during the semester to make up for coming to class having not done the required reading.\*\*\*** If a student states they have not prepared/ briefed the assigned case(s) the student is on notice that they will have a minus (**the minus will be circled**) placed on the seating chart under their name. They are allowed to see the seating chart at the start of each class period and during office hours to see if they have a minus and to see how many times they have participated. Participation is as follows:

\*+ under a student's name means the student asked/ answered/ or participated constructively

\*b.case+ means the student helped the class in briefing an assigned case

After we brief a case, we clap in appreciation for those who helped in the briefing! We want to positively support and encourage class participants!

**Disrupting class by leaving early (without a pre-approved excuse), by not wearing a face mask (IF required by UNCG policy), arriving late, having your cell phone (or pager) on during class, tweeting, texting others during class, checking email, instant messaging others, playing cell phone or computer games, surfing the net, and/or failing to act in a courteous way to others will NEGATE (EACH time) 5 accumulated constructive class participation marks, AND will result in attendance for that class being negated.** Classroom doors may be shut after class begins. **If the classroom doors are shut, they will NOT be opened for latecomers. Continued disruption by a student after one prior written warning will result in a student losing all class participation points.** Written warning will include the student's name, date of disruption, and type of disruption. Leaving early (unless with prior approval of the teacher for emergency reasons) will result in the student not getting credit for attending the class. Evaluation in this area is, of necessity, subjective and my determination is final. There is no provision for appeal.

Class **participation** is recorded on the seating chart. At the first of the semester students get to choose where they would like to sit for the semester. After you have your spot on the class seating chart, you **must** sit in your designated seat for the entire

semester. **If you sit in a different seat, you will not get credit for ANY class participation marks while sitting in a different chair.** Retroactive credit for class participation while sitting in another chair will not be given.

### **Grading of class participation (as shown on canvas):**

Class participation is 10 times (case briefings/class participation) and 5 or less unexcused absences AND the completion of the SAMPLE Quiz (which is quick fun (non-law) quiz to get you READY for the Respondus Lockdown with Web Cam which is REQUIRED for you to use on your online final exam bonus quiz and your online final exam).

For each unexcused absence over 5 equals -10 points. and for each time a student is not prepared when their section briefs an assigned case =equals -10 each (though a student can make up for a minus/ unprepared by contributing 20 times), for failing to take the SAMPLE quiz equals -10 points. For every total class participation under the ten required it is -1 each.

**Class participation/Case Briefings 10 times AND 5 or fewer unexcused absences AND completion of the SAMPLE QUIZ will earn you 100 points for Class Participation Grade. This is worth 15% of your total grade.** Therefore, it is in your best interest to attend class on time, wear your face mask (if UNCG requires), and be well prepared!

### **Testing Attendance Requirements:**

**Students MUST take their exams with their own section, or get a grade of 0.**

**A student cannot take an exam with a later class.**

**There will be NO makeup for missed exams.**

**Failing to show up to take an exam ON TIME (exam part 1 and part 2) with your assigned section will result in a grade of 0. If the class door is shut, latecomers will not be allowed to participate since arrival ON TIME is REQUIRED.**

**Failure to show up on time at the start of the hour on exam day will result in your being shut out of class and a grade of 0.**

**Posting/ selling/ or using stolen (or unauthorized) MGT 330 materials (including exams) is an academic integrity violation/ will be prosecuted and will result in a TOTAL grade of 0 on the exam.**

**Once an exam begins a student is not allowed to leave the exam area/ classroom until their exam is completed and all exam material and scratch paper are turned in as instructed, or it will be an academic integrity violation and will result in a grade 0 on the exam.**

**No gum, no notes, no baseball caps or talking to classmates are allowed during exams.**

**NO cell phones, apple watches (or equivalent), computers, pagers, text messaging, electronics or recording devices of ANY kind are allowed out or on during class exams or exam review days.**

**\*\*\*There will be NO makeup for the exam 1 and exam 2 and (part 2) reviews.\*\*\*  
Attendance and successful completion of all the requirements in your assigned**

**LIVE class are mandated for credit to be given for the exercise. Each is a LIVE IN CLASS exercise, and students cannot come late. The doors WILL be shut at the start of the hour and latecomers will NOT be allowed into the classroom. **You MUST be on time!!!!** You must bring with you to the Exam Part 2: a pen and a sheet of paper. For all exams you must put bookbags against the wall for ALL exams. Please note that the **Exam 1 (part 2) ½ POINTS BACK opportunity is only offered ONE TIME during the semester and ONLY IN CLASS.** There is NO make up for this exercise!**

**Exceptions for being allowed to take a later exam: \*\*\*\*See NOTES below\*\*\*\***

**If the student emails me PRIOR to the exam and then submits WITHIN 24 hours of the exam one of the following for my file:**

- (1) a valid Doctor's note saying the student was too sick to come to the exam **ON THE SCHEDULED EXAM DAY, or**
- (2) an immediate family member has just died or is in a serious medical condition in the hospital and the student's presence at the hospital or funeral is needed by the family (WRITTEN PROOF COVERING/ **INCLUDING MGT 330 EXAM DATE WILL BE REQUIRED**).

**(3) Religious Observance Exception**

The university allows for a limited number of excused absences each academic year for religious observances required by the faith of the student.

**\*Students must notify instructors at least 5 days in advance of the date of the religious observance and must provide written documentation specifying the nature of the religious observance be specified and the student's participation (including the dates for the missed MGT 330 class(es) must be confirmed in writing by an official of the religious organization.**

\*When appropriate notice is provided by a student, the student can be granted at least two excused absences per academic year under this policy. **Any test or assignment that a student would miss due to notice of a required religious observance must be completed in advance of the originally scheduled date of the test or assignment.** See: <https://catalog.uncg.edu/academic-regulations-policies/university-policies/>

**(4) Absences for a UNCG -Sponsored Activities** Instructors will excuse absences of students for participation in a UNCG -sponsored events under the following conditions:

1. Students who expect to miss one or more class meetings due to participation in University-sponsored activities must:

a. **Notify the instructor(s) in writing with proof given by a UNCG program Administrator that the student will be participating in the UNCG event (must include the name of the student/ dates of MGT 330 class impacted), and the notice is required no later than five class days in advance.**

b. **Students must arrange to complete ALL missed work in advance of the absence.**

Please note: Students who expect to miss more than three class periods in order to participate in university-sponsored activities should inform the instructor at the beginning of the course, and the student will be advised to drop the course.

**\*(NOTE: No coming to do a part 2 review of an exam that the students has NOT YET taken, or it will result in an Academic Integrity violation AND a total grade of exam grade of 0\***

**\*\*\*\*(NOTE: If a student is unable to take the IN class exam 1 and/ or 2 (and has the required documentation of one of the allowed exceptions above), they will**



take (instead) an online 50 m/c exam for a total of 100 points. It will cover the same material as the in-class exam. The ONLINE exam will have no essays, and online exam would use Respondus Lockdown with Webcam. The **STUDENT** would be responsible for arranging an appointment for a possible make up of the exam part 2 within a week of the completed online exam. \*\*\*\*

**ACADEMIC INTEGRITY POLICY:**

Academic Integrity applies to ALL aspects of MGT 330. Each extra credit/ exam/essay/ paper MUST have the following statement:

Printed Name: \_\_\_\_\_ MGT 330 Section #: \_\_\_\_\_

“I have abided by the UNCG Academic Integrity Policy.”

Signature: \_\_\_\_\_

(OR)

you can just put “AI” for academic integrity by your name).

ALL Academic Integrity Violations WILL be prosecuted!!! See UNCG Academic Integrity Code and Procedures at: <https://osrr.uncg.edu/academic-integrity/> Please be aware that ALL the following also constitute Integrity Violations in MGT 330:

You may NOT be in possession of any unauthorized exam related material. All exam materials MUST be returned prior to leaving the class (including scrap paper). No leaving the classroom while taking an exam, or it will result in a total exam grade of 0.

NO cell phones, recording/ computer glasses/ apple watches/pens, text messaging, computers, tweeting, recording, electronics or telephonic devices of ANY kind may be on or out or used during class, an exam, or an exam review, (or it will result in a total exam grade of 0).

NO taping/recording of any class lecture without the written permission of the instructor (UNLESS the student is registered with UNCG Office of Accessibility, Resources, and Services and recording is required as a part of UNCG’s reasonable accommodation) during regular class.

Walking into class to sign the attendance sheet and failing to attend the entire class is a falsification of your attendance and an academic integrity violation

NO notes of any kind (on your body or elsewhere) may be used, out or visible during any exam, or it will result in a total grade of exam grade of 0.

NO copying off of another student’s exam or essay, or it will result in a total grade of exam grade of 0.

NO talking to other students during an exam, or it will result in a total grade of exam grade of 0.

No leaving the classroom during an exam, once started, until the student has completed their exam and has turned in ALL exam materials as required, or it will result in a total grade of exam grade of 0.

**NO discussing the exam with others until everyone in MGT 330 has taken their exam, or it will result in a total grade of exam grade of 0.**

**NO being in possession of an Unauthorized MGT 330 exam. The only exception are the 3 old MGT 330 exams I have placed on Canvas, or it will result in a total grade of exam grade of 0.**

**Trying to obtain exam materials prior to or during your class in an unauthorized manner is prohibited, and posting/ selling/ or using stolen (or unauthorized) MGT 330 materials (including exams) are academic integrity violations/ will be prosecuted and will result in a TOTAL grad of 0 on the exam.**

**NO coming to do a part 2 review of an exam that the students has NOT YET taken, or it will result in a total grade of exam grade of 0.**

**You may NOT sign in on the attendance sheet for another student, or falsify any documentation to get an absence excused.**

**You must do ALL the work yourself. Cannot use assistance of others for ANY assignments, quizzes, extra credit, honors work.**

**The use of AI to generate any part of your assignments for this course constitutes a violation of the University's policy on plagiarism, because it represents thoughts or ideas of another as your own**

**Failure to turn in ALL required exam materials will result in a grade of 0 for the exam.**

**Falsifying extra credit is an academic integrity code violation.**

**Additional Academic Integrity rules for ONLINE MGT 330 work:**

You must rely solely on your own work in connection with all extra credit, quizzes, homework and exam(s).

You must refrain from any activity that would dishonestly or fraudulently improve your results or disadvantage others in the course.

**\*\*\*Your Respondus Lockdown webcam (on your computer and/or on your iPad) must remain active at all times, cannot be covered up, and must show your face in view at all times. Additionally, you must scan your room using your webcam before beginning any examination. Furthermore, no one else is allowed to be in the room while taking an examination.**

Students MUST agree to comply with the academic integrity code when taking an online exam, or it will be an academic integrity violation.

**Failure to abide by these directives will constitute a violation of "Unauthorized Behaviors" as described in the Academic Integrity Policy, and will result in a grade of 0.**

### **Acceptable Quiz/ Exam Taking Behavior: \*\*\***

For the duration of an exam, it is your responsibility to adhere to acceptable exam-taking behavior, defined as follows:

You will take the quiz on a computer or iPad, **NOT from a mobile device (or I phone).**

You will be alone in a quiet, distraction-free environment, without any other devices or resources within your immediate reach.

You will close all other applications and silence all computer notifications.

The quiz/ exam page will be expanded to the full size of your screen.

The Canvas Quiz/ Exam page will be the only page or application window you will view. **DO NOT turn off or cover facial detection alerts!**

**Failure to adhere to these acceptable quiz-taking behaviors may result in an Academic Integrity violation, and will result in a total grade of 0.\*\*\***

### **For those students taking MGT 330 -02 Honors:**

Your class requirements will be exactly the same as with your -02 classmates, BUT you have an 8-10 page (text) required law research paper. You must come see Prof. Hassell during office hours (noon- 1pm in Bryan 373) during the first two weeks of class prepared with three possible law topics that are of interest to you (as a possible paper topic). To receive Honors Credit you must complete the semester with a grade of B or better and complete the enhanced honors work (the research paper). Your paper will include footnotes or endnotes and provide a bibliography. The paper will count for a total of 100 points. The points will be distributed as follows: form, history, why in the news, law/regulations/case law, and predictions.

Your Exam 1 grade (including exam 1 part 2) will be averaged with your Honors paper to count as a total of 25% (combined) of your final total semester grade.

The completed paper will be due on Monday, 11/18 at noon in a word document in Canvas. Please know you are welcome to go to the UNCG Writing Center for guidance on your paper. <https://writingcenter.uncg.edu/>

### **Taking MGT 330 as a “Contract Honors” Class:**

**If you are interested in taking MGT 330 as an “Contract Honors” designated class please review: <https://honorscollege.uncg.edu/> to see if you qualify for Honors and register.** Please then set up an appointment with Prof. Hassell within the two weeks of class by emailing her at: [mmhassel@uncg.edu](mailto:mmhassel@uncg.edu) to discuss doing a contract honors in MGT 330. Please note: if you are majoring in a subject other than one within the Dept. of Management (MGT/ BUS classes) you will need to get your Department’s Honors Advisor and Dept. Chair’s written approval for MGT 330 to count as a contract honors course in your major/ department. Please note: time restrictions apply for getting honors paperwork successfully submitted to the Honors College.

An online program for submitting your contract honors paperwork is called **InfoReady** is used. Students will need to go into Canvas Honors College click “modules” and use the forms/ instructions/ deadlines that are located under the heading “For Students”.

## **UNCG Disability Services (OARS):**

**Accommodations:** UNCG seeks to comply fully with the Americans with Disabilities Act (ADA). Students requesting accommodations based on a disability must be registered with (OARS) the Office of Accessibility, Resources and Services in 215 Elliott University Center, 334-5440  
<http://ods.uncg.edu/student-services/register/>

## **UNCG athletes:**

**UNCG athletes:** to make sure your UNCG athletic events are excused you must circle your name on the UNCG athletic notice form. Please circle the dates which will result in your missing your LIVE MGT 330 class period. Please write MGT 330 (and the correct section #) in the top right-hand corner of the page and turn in to the teacher during the first week of the semester, so those dates can be excused. If your UNCG athletic event will interfere with an exam/exam review, you must make arrangements with the teacher to schedule a time IN ADVANCE of your regularly scheduled exam/ exam review. You are NOT allowed to take the exam/exam review or turn in homework AFTER your regularly scheduled date If your athletic schedule changes, you will have the responsibility of providing the teacher with any additional dates in writing from the Athletic Department.

## **Inclement Weather Policy:**

If we experience severe weather, then **I will follow the university's decision as to holding LIVE class.** (Though online taped course coverage may be presented to keep the students from getting behind on the materials). If UNCG is open and in in MGT 330 it is a regular class day (not an exam day), but due to inclement weather the Guilford County Schools **LIVE** classes (not online classes) are delayed or cancelled due to the weather (and it is not an exam day (Part 1 and/ or Part 2) we WILL have class, but I will NOT take attendance. NOTE: **If UNCG is open following regular hours, and it is on exam day (Part 1 and/ or Part 2) attendance on-time is required!**

Adverse weather line: 334-5700 or see announcement online: [www.uncg.edu](http://www.uncg.edu)

## **Laptop / Cellphone/ Electronics Policy:**

**Laptops, I Pads, cellphones, computer watches, computer glasses, computer recording or recording devices of ANY kind including all other electronics MAY NOT be out, used, or on during class. The ONLY exception is if the student is registered with UNCG Office of Accessibility, Resources, and Services and provides the required documentation (ahead of time to the teacher) that typed notes is a necessary reasonable accommodation for the student.**

For each violation of this policy the student will receive a negative which will require the student to contribute to class discussion an ADDITIONAL ten times/ per violation. If, for example, there is a family emergency situation please talk to the teacher prior to the start of class, and an announcement can be made that for that one class your cellphone is allowed on (on vibrate only). An announcement will then be made to the class, so that all will know that an exception for that day has been made.

## **Briefing Cases:**

**On the homework module for each chapter (in canvas) you will see what you need to read and which cases to brief for that chapter.** When reading cases, you will be required to brief in preparation for class. You may find it helpful to brief (outline) them on a separate sheet of paper or in the margins of your book. They will not be picked up in class, but case briefings are essential for class/ exam preparation. The following format seems to work well. Being prepared to brief and discuss the cases in class counts towards your class participation grade. We will brief as many as possible of the assigned cases during class. Usually, four students will be selected to brief a single case with each student presenting 1 of the four items about the case as set forth below. All students are required to do the case briefings for every class whether or not their group is going or not.

- (1) Facts: A brief statement of the facts of the case.
- (2) Issue: State the issue of law to be resolved. (Remember that the reason the case is in the text is to illustrate some point of law in the chapter.) HINT-Look for the word "WHETHER" which alerts you to what issue of law is being determined. Sometimes the issue is also stated in the sentence immediately preceding the case<sup>©</sup>
- (3) Reasoning: Why the Court ruled the way they did in the case.
- (4) Holding: Who won and who lost (at each court level if stated in the book)

### **EVALUATION AND GRADING:**

Exam 1 and Exam 2 will consist of a combination of multiple- choice questions and essay questions. Grading of the essay answers is by necessity subjective, and there is no provision for appeal. To assist you in your exam preparation I have placed an exam review study list and a taped video of the exam review topics in the modules section of Canvas scroll down under the ppts. to locate them!

**Grading:**     **Exam I**             **25%** (LIVE IN CLASS 30 m/c each counting 3 pts.=90 +  
10 pts.)

Essay= 100pts)

(Note: Exam 1 grade can be improved IF the student successful completes the Exam 1 part 2 review which is ONLY available IN LIVE class (not available if the class moves online/ no make-up allowed for part 2.)

**Exam II**             **25%** (LIVE IN CLASS 30 m/c each counting 3 pts.=90 +  
10 pts.)

Essay= 100pts)

**(Note:** Exam 2 grade can be possibly improved with whatever curve there might be IF the student successfully completes the Exam 2 part 2 review (ONLY available if the class continues LIVE and does not move due to online) **AND** Extra credit will be added to your exam 2 part 2 grade as well)

**Final Exam**     **25% ONLINE EXAM** (50 m/c each counting 2 pts. =  
100pts.)- no essays/ using Respondus lockdown with  
Respondus lockdown with Web Cam

(note: Final exam grade can be improved with the successful completion and points earned from a final exam bonus quiz (that will count in place of a final exam curve)

**Note:** because the homework and class participation count for a smaller % of your final semester grade than exams that means points earned on an exam count more than points for homework and class participation.

**MindTap Homework 10%** (50 points possible with 50 Chapter homework exercises (required)/ - **CAN DO ALL AHEAD/ due in 3 subsequent instalments/ NO credit given for any done AFTER deadline)**

**Class Participation 15%** (100 possible points) requirements: 5 or less absences & 10 times class participation/ and/ or briefing cases) AND completion of the SAMPLE QUIZ (fun short quiz (not dealing with law) to have you practice using Respondus Lockdown with Web Cam – which is what you will have to use on your final online exam bonus quiz.

**Note:** For each unexcused absence over 5 equals -10 points. and for each time a student is not prepared when their section briefs an assigned case =equals -10 each (though a student can make up an unprepared/ minus by contributing to class 20 times), for failing to take the SAMPLE quiz equals -10 points. For every total class participation under the ten required it is -1 each.

**Class participation/Case Briefings 10 times AND 5 or fewer unexcused absences AND completion of the SAMPLE QUIZ will earn you 100 points for Class Participation Grade. This is worth 15% of your total grade.** Therefore, it is in your best interest to attend class on time and be well prepared!

**Total:                      100%**

**End of Semester Grading Scale:**

A = 91-100	C = 71-78
A Minus = 90	C Minus=70
B+ = 89	D+=69
B = 81-88	D = 61-68
B Minus = 80	D Minus =60
C+ = 79	F = 59 and under

**Extra Credit: \*\*\*SEE Extra Credit Module in Canvas\*\*\***

You can learn up to a **TOTAL (for the semester) 10 extra credit points.** Extra Credit counts for .05% over your possible 100% and is added into your exam 2 part 2 grade.

**Note: Extra Credit STARTS on Wednesday 8/21/24 (Nothing done previous to 8/21/24 is allowed to count towards extra credit.**

**ALL EXTRA CREDIT MUST include required Academic Integrity (AI)language:**

Printed Name: \_\_\_\_\_ MGT 330 Section #: \_\_\_\_\_ Alphabetical # \_\_\_\_\_ (the # beside your name on the MGT 330 attendance sheet)  
"I have abided by the UNCG Academic Integrity Policy." (or put "AI")  
Signature: \_\_\_\_\_

### Extra Credit:

You can learn up to a TOTAL (for the semester) 10 extra credit points. Extra Credit points will be added to your Exam 2 part 2 grade. Extra credit STARTS on W 8/21/24 and MUST be turned in ONE document by 5pm on M 10/28/2024 and (any other remaining new previously unrecorded extra credit) must be turned in ONE document before 5pm on M 11/18/2024 in canvas (as per the outlined requirements).

You will have TWO opportunities to turn in extra credit. It MUST be turned in online in a .doc, .docx or .pdf format. (No other format will be allowed or counted). It must comply with the requirements as set forth in the syllabus, MGT 330 announcements, and academic integrity.

SEE the Extra credit information near the TOP of your MGT 330 Canvas Modules. Note: There will be many varied opportunities for students to earn extra credit (some counting 1 point, some counting 2 points, and a very few counting 3 points). The one pointer extra credit (that is offered every semester) is detailed in the syllabus (can do a maximum of 3 one pointers), and the new Fall 2024 opportunities for extra credit will be announced in class and put on canvas announcements. All instructions for extra credit must be followed EXACTLY for any credit to be given.

(1 point) Extra Credit Opportunities: Announced in class and dealing with an internet -see the "law links" portion of Canvas for additional ideas or hard copy article covering a subject being discussed that day in class

- **Requirements** for each (3 max. allowed): Type a 1 paragraph summary + website address + picture from website on same sheet of paper
- (May be done up to THREE times during the semester)

The subject areas covered in this course are extremely difficult. The amount of material to be covered in this course, and the depth of the coverage, probably is not exceeded in any course you have taken or will take. THEREFORE, if you wish to do well, you will be required to be very organized, read, concentrate, review, re-read, analyze, re-analyze, and complete all homework on or before the deadline. In order to cover all the material, and cover it well, there is a heavy burden on the student to be well prepared and to raise questions about what you do not understand.

\*DO NOT take MGT 330 until you have the required time to be successful in the class. If you get behind there is no way to catch up!!! Each day's class preparation should take a minimum of 6 hours.

**MIDTERM GRADES:**

The midterm grade period for Fall 2024 occurs between September 16-27, 2024. During this time, I will assign your MGT 330 Exam 1 (part 2 grade) as your midterm grade for this course, which you can access in UNCGenie.

Your midterm grade in this course is a snapshot of how you are currently performing academically based on the assignments we have had to date. It will let you know if you are on the right track or if you need to take action to do something differently to improve your grade. If you have a D or an F at the midterm, we should definitely talk further about strategies and options for continuing in the class. You can find more information about midterm grades here (and scroll down):

<https://spartancentral.uncg.edu/student-records/grades/>

Once midterm grades are assigned, reach out to me if you have questions. You should also talk with your academic advisor if you are considering withdrawal **from this class**.

**TEACHING METHODS AND ASSIGNMENTS  
FOR ACHIEVING LEARNING OUTCOMES  
and TOPICAL OUTLINE/CALENDAR:  
Assignment and Test Schedule**

**\*\*\* VERY important: Chapters 1,2,4, 20, 6 and 5- DUE DATE FOR ALL (OF THESE) CHAPTERS MindTap homework IS M 9/16/24 NO LATER THAN 5pm\*\*\***

8/21 Syllabus and course essentials discussed- **Mandatory Attendance /SAMPLE QUIZ (REQUIRED for class participation/ available from W 8/21/24 at 8am and CLOSSES completely on M 9/16/24 at 5pm-** requires Respondus Lockdown with Webcam (which is required for you to use on your online final exam bonus quiz and your online final exam)

8/23 Ch. 1 Law and Legal Reasoning Read Chapter 1: Law and Legal Reasoning and Review the Appendix- complete homework for Chapter 1- **\*\*see module\*\***

**AND**

8/23 **\*\*1:00pm-2:00pm** in Bryan 360 LIVE required make up meeting for any student who did not come to the mandatory 8/21 class–will cover class essentials:

8/26 Ch. 2 Courts and Alternative Dispute Resolution- each student will choose a classroom seat (for the semester) and print their name on the seating chart you must sit in that exact seat for rest of semester/ will be used for recording class participation): complete homework for Chapter 2- **\*\*see module\*\***

8/28 Ch. 2 Courts and Alternative Dispute Resolution (contd.)-group 1 briefs/ complete homework for Chapter 2- **\*\*see module\*\***

8/30 Ch. 2 Courts and Alternative Dispute Resolution (contd.)-group 1 briefs/ complete homework for Chapter 2- **\*\*see module\*\***

9/2 Happy Labor Day! “No Class”



9/6 Ch. 4 Business and the Constitution (contd.) - group 2 briefs/ complete homework for Chapter 4- \*\*see module\*\*

9/9 Ch. 20 Administrative Law-group 3 briefs/ complete homework for Chapter 20- \*\*see module\*\*

9/11 Ch. 20 Administrative Law (contd.) - group 3 briefs / complete homework for Chapter 20- \*\*see module\*\* AND highlights (only) of Chapter 23 Real Property and Personal Property (Ch. 23 not on exam)

9/13 Ch. 6 Criminal Law and Cyber Crime - group 4 briefs / complete homework for Chapter 6- \*\*see module\*\*

9/16 Ch. 6 Criminal Law and Cyber Crimes (contd.) / - group 4 briefs / complete homework for Chapter 6 AND Chapter 5-Torts and Product Liability – Group 1 Briefs / Complete homework for chapter 5 - \*\*see module\*\*

**AND**

**\*\* DEADLINE at 5pm on M 9/16 for BOTH:**

**\*\*\*SAMPLE QUIZ (REQUIRED as part of your Class participation grade)**

**AND**

**\*\*\*Mindtap Homework chapters 1,2,4, 20, 6 and 5- DUE DATE FOR ALL OF THESE CHAPTERS\*\*\***

9/18 Chapter 5 (contd)-Torts and Product Liability – Group 1 Briefs / Complete homework for chapter 5 - \*\*see module\*\* (NOTE: Office Hours today only moved to 1-2pm due to Faculty Meeting)

9/20 Ch. 5 Torts and Product Liability (contd.) – group 1 briefs / complete homework for Chapter 5- \*\*see module\*\*

**\*\*\*NOTE: MGT 330 Exam 1 Study Review list and a videotaped Exam 1 review session with Prof. Hassell are available on canvas- scroll down under the PowerPoints\*\*\***

9/23 **Exam 1**-\*\*\*\*Must be on time and Must take with your own section, bring #2 pencil and pen/ backpacks must be put against the wall/Must follow ALL directions exactly and return ALL exam materials/ See Academic Integrity and Testing in syllabus) – \*\*\*\*No office hours \*\*\*\*

9/25 **Exam 1 (part 2) which is review of the exam 1 already taken- Must be on time** /(doors **will** be shut after start of hour and **NOT** opened for latecomers- no make up for exam 1 part 2), Must take with your own section, bring a sheet of paper and pen. Must follow ALL directions exactly and return all exam materials as instructed in class -see Testing and Academic Integrity in syllabus, ) **NO MAKE UP/ Offered only ONCE and only IN CLASS/ LIVE\*\*\*\***No office hours\*\*\*\*

**\*\*\* Chapters, 10, 11, 12, 14, 9, 15, 16- DUE DATE FOR ALL of these chapters homework is NO LATER THAN 5pm on M 10/28\*\*\***

9/27 Ch. 10 Formation of Traditional and E- Contracts - group 2 briefs / complete homework for Chapter 10- \*\*see module\*\*

9/30 Ch. 10 Formation of Traditional and E- Contracts (contd.) -group 2 briefs / complete homework for Chapter 10- \*\*see module\*\*

10/2 Ch. 11 Contract Performance, Breach and Remedies-group 3 briefs / complete homework for Chapter 11- \*\*see module\*\*

10/4 Ch. 11 Contract Performance, Breach and Remedies-group 3 / complete homework for Chapter 11- \*\*see module\*\*

10/7 Ch. 12 Sales, Lease Law (Product Liability which is also covered in Ch. 5)- group 4 briefs / complete homework for Chapter 12- \*\*see module\*\*

10/9 Ch. 12 Sales, Lease Law (Product Liability which is also covered in Ch. 5)- - group 4 briefs/ complete homework for Chapter 12- \*\*see module\*\*

10/11 Ch. 12 Sales, Lease Law (Product Liability which is also covered in Ch. 5)- - group 4 briefs/ complete homework for Chapter 12- \*\*see module\*\* and Ch. 14 Agency Relationships– group 1 briefs / complete homework for Chapter 14

10/14 Happy Fall Break

**EXTRA CREDIT BY 5pm ON M 10/28\*\*\*\*\* (Extra Credit in ONE document in Canvas by 10/28 at 5pm is your FIRST deadline)/**

**AND**

**Mindtap homework\*\*\* Chapters, 10, 11, 12, 14, 9, 15, 16- DUE DATE FOR ALL of these chapters homework is NO LATER THAN 5pm on M 10/28\*\*\***

**\*\*\*NOTE: MGT 330 Exam 2 Study Review list and a videotaped Exam 2 review session with Prof. Hassell are available on canvas- scroll down under the PowerPoints\*\*\***

10/30 **Exam 2** (see above/ Testing/ and Academic Integrity in syllabus)- \*\*\*\* no office hours\*\*\*\*

11/1 **Exam 2 (part 2) Review of exam 2 (already taken)- Attendance Required- no make-up MUST BE ON TIME/ DOORS WILL BE SHUT -\*\*\*\*no office hours\*\*\*\*** (see above and Testing and Academic Integrity in syllabus)

**\*\*\* Homework for Chapters 17, 18, 21, 22, 24, 19, 7 and 3- DUE DATE FOR ALL is DUE NOT LATER THAN 5pm on M 11/25\*\*\***

11/4 Ch. 17 Business Organizations -group 4 briefs / complete homework for Chapter 17- \*\*see module\*\*

11/6 Ch.18 Corporations – group 1 briefs/ complete homework for Chapter 18- \*\*see module\*\*

11/8 Ch.18 Corporations (contd.) – group 1 briefs/ complete homework for Chapter 18- \*\*see module\*\*

11/11 Ch. 21 Consumer protection – group 2 briefs / complete homework for Chapter 21- \*\*see module\*\*

11/13 Ch. 21 Consumer protection – group 2 briefs/ complete homework for Chapter 21- \*\*see module\*\* and Ch. 22 Environmental Law - group 3 briefs/ complete homework for Chapter 22- \*\*see module\*\*

11/15 Ch. 22 Environmental Law – group 3 briefs / complete homework for Chapter 22- \*\*see module\*\*

11/18 Ch. 24 Antitrust Law and Promoting Competition - group 4 briefs/ complete homework for Chapter 24- \*\*see module\*\*

**AND**

M 11/18 is the DEADLINE for:

**\*\*\*\*\* EXTRA CREDIT is 5pm on M 11/18\*\*\*\*\* (Submit only NEW Extra Credit -**

must be in ONE document in Canvas by M 11/18 at 5pm. This is your SECOND (AND FINAL) opportunity to turn in ANY extra credit)

**AND**

**\*\*\*\*\*Contract Honors and MGT 330-02 Honors- law research paper due in canvas no later than NOON on M 11/18\*\*\*\*\***

**AND**

**\*\*\*FINAL EXAM BONUS QUIZ on canvas AVAILABLE M 11/18 at 8am and closes on M 11/25 at 5pm)-**this is a short quiz covering basic essentials covered from the entire semester/ you do not need to study for it – it is a final exam curve with 7 questions for a total of 6 points - you will use Respondus Lockdown with webcam (which requires you to use a computer or iPad with a working web cam and dependable internet/ you cannot use your phone

11/20 Ch. 19 Investor Protection, Insider Trading, and Corporate Governance group 1,2,3 and 4 brief / complete homework for Chapter 19- **\*\*see module\*\*** (NOTE: Office Hours today only moved to 1-2pm due to Faculty Meeting)

11/22 Ch. 19 Investor Protection, Insider Trading, and Corporate Governance group 1,2,3/ and 4 brief/ complete homework for Chapter 19- **\*\*see module\*\*** and Ch. 7. International and Space Law - group 1, 2, 3, and 4 brief / complete homework for Chapter 7- **\*\*see module\*\***

**\*\*\*NOTE: MGT 330 Final Exam Study Review list and a videotaped Final Exam review session with Prof. Hassell are available on canvas- scroll down under the PowerPoints\*\*\***

11/25 Ch. 7. International and Space Law - group 1, 2, 3, and 4 brief (contd.)/ complete homework for Chapter 7- **\*\*see module\*\*** and Ch. 3 Ethics in Business- group 1,2,3 and 4 brief / complete homework for Chapter 3- **\*\*see module\*\***

**AND**

**DEADLINE at 5pm for Mindtap Homework Chapters 17, 18, 21, 22, 24, 19, 7 and 3- DUE M 11/25 at 5pm\*\*\*\*\***

**AND**

**Final Exam Bonus quiz (that counts as your final exam curve) closes completely on M 11/25 at 5pm\*\*\*\*\***

11/27 – 11/29 No Class!

12/4 Ch. 3 Ethics in Business- group 1,2,3, and 4 brief (cont.) \*\*\* Final day of class and office hours\*\*\*

**FINAL EXAM:** MGT 330-01 on Friday, 12/6 at 8am- completely closes at noon - **ONLINE**

**FINAL EXAM:** MGT 330-02 on Monday, 12/9 at 8am- completely closes at noon- **ONLINE**

**FINAL EXAM:** MGT 330-03 on Wed. 12/11 at noon- completely closes at 4pm- **ONLINE**

**FINAL EXAM:** MGT 330-04 on Monday 12/9 at noon- completely closes at 4pm- **ONLINE**